

WELCOME TO THE WORLD OF FANS



GIVING FANS A MAJOR BOOST: THE REITZ GROUP.

The REITZ group provides everything you need for your projects: The commitment and high quality standard of a family business, the versatility afforded by the diverse areas of expertise of its subsidiaries, and the dynamism of a global company with manufacturing plants in Germany, Switzerland, India and China.

As one of the leading manufacturers and providers of top-quality industrial fans worldwide, REITZ is the partner of choice for sophisticated plant manufacturers with international links.



DYNAMIC PROGRESS WITH REITZ FANS – MADE IN GERMANY.



Konrad Reitz Ventilatoren GmbH & Co. KG, located in the German town of Höxter, in eastern North-Rhine-Westphalia, is, with its 400 employees and its production facility measuring more than 20,000 square metres, the headquarters and centre for the REITZ group. The typical high quality standards of REITZ regarding its fans (which are manufactured in Germany only) is borne out by comprehensive certification compliant with international norms.



CONTINUITY AND IMPETUS. ARE YOU READY FOR NEW IDEAS?

Since its formation by Konrad Reitz in Höxter in 1948, the company has been a reliable and dynamic partner regarding the construction of plants, from power plants to cement plants. The product range covers standard fans with powers of up to 10,000 kW through to custom-made process and special fans.

At REITZ it goes without saying that we deliver more than just standard solutions. Our team of experienced engineers and technicians provides ideal support for complex plans and projects. Comprehensive pre-engineering as well as general services, plus environmentally-friendly concepts such as rotational speed control, provide the bedrock for highly-efficient installation management of the future.



At Konrad Reitz Ventilatoren in Höxter, installation owners with the most demanding requirements are in extremely good hands.



REITZ Ventilatoren centre and headquarters in Höxter, eastern North-Rhine-Westphalia.



One of the major strengths of REITZ: Process and large fans for installations using pioneering and energy-efficient technology.

NO. 1 FOR INDIVIDUAL SOLUTIONS.



Since 1965, REITZ Umwelttechnik + Ventilatoren has been supplying fans wherever individual fan solutions have been requested, and has gained an excellent reputation in the process. Combining high-tech and craftsmanship, custom-made fans are manufactured for a wide range of applications in the small German town of Hessisch-Lichtenau in eastern Hesse.



HIGH-TECH AND HANDICRAFT - THE REITZ UMWELTECHNIK QUALITY PRINCIPLE.

With over 70 highly-qualified employees, REITZ Umwelttechnik designs and manufactures high-performance fans, which are customised to precisely meet the individual requirements of the customer. In order to be able to realise the "Quality rather than quantity" motto, REITZ Umwelttechnik + Ventilatoren places much emphasis on having a particularly extensive vertical range of manufacture:

- o Steel sheet cutting, bending, rolling
- o Impeller welding
- o Balancing and documentation
- o Production of hubs and shafts
- o Final assembly
- o Coating according to requirements

The range of products includes:

- o Individual radial fans with M, K, and R structural designs
- o High-temperature fans
- o Plant and equipment engineering products, environmental engineering products



Valued for their superior workmanship: Individual fans and equipment from REITZ Umwelttechnik + Ventilatoren.



Precision work: Customised to meet individual size and design requirements.

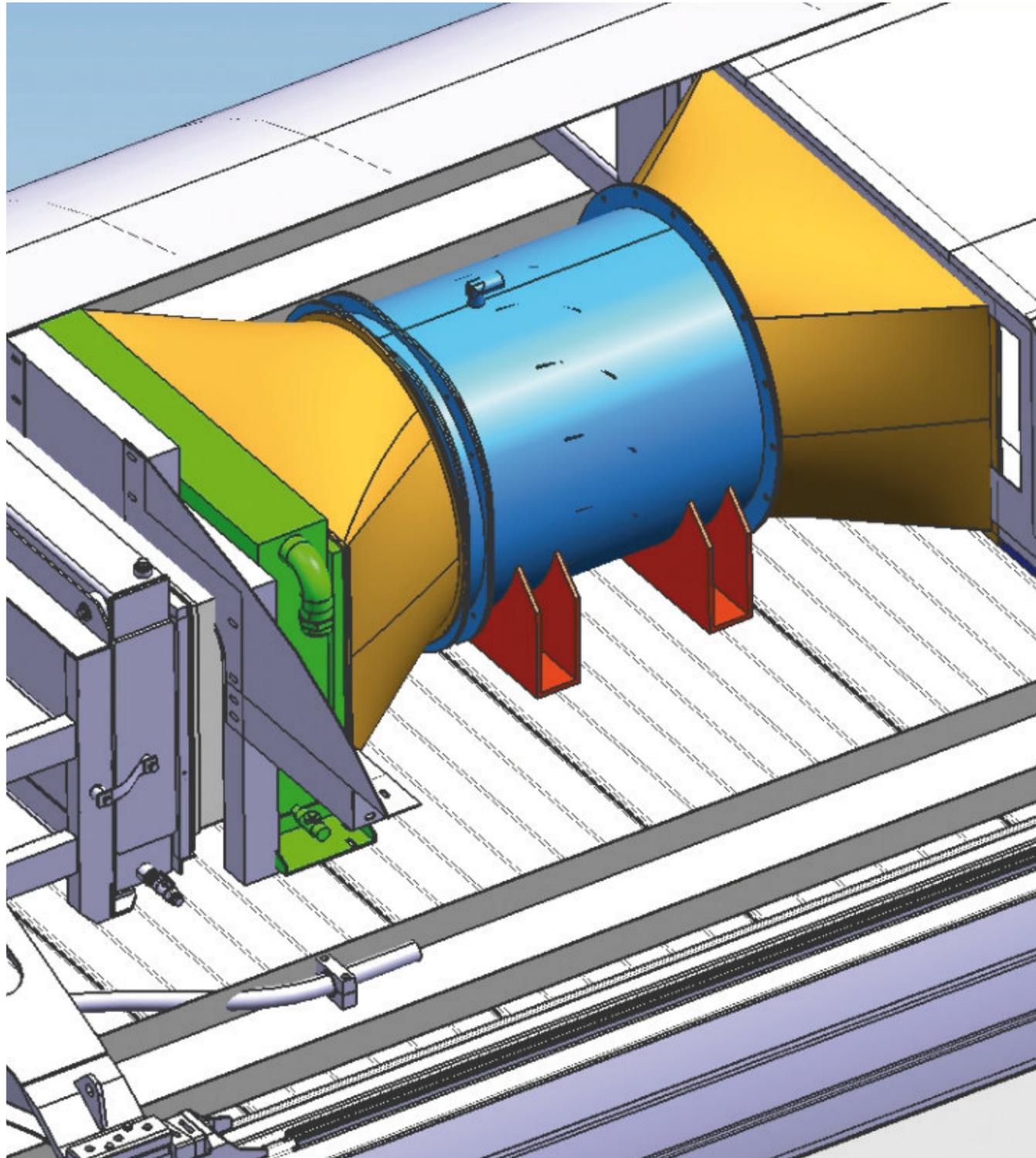


Company headquarters in Hessisch-Lichtenau, right in the centre of Germany.

ON THE RIGHT TRACK WITH: REITZ SCHWEIZ.



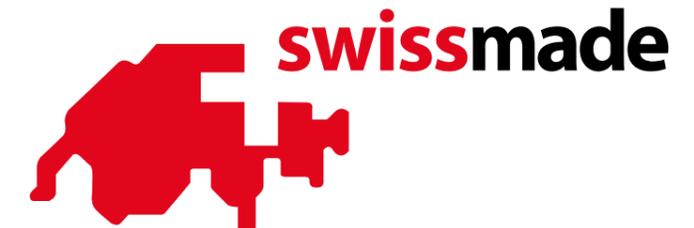
Reitz Schweiz Ventilator AG in Bern, which arose from the traditional Stäfa Wirz company, is, with over 3,000 manufactured fans for rail vehicles, one of the leading specialists in this area.



THE CENTRE OF EXCELLENCE FOR RAIL VEHICLES.

Reputable customers from the international rail vehicle industry place their trust in the wealth of experience possessed by the REITZ Schweiz engineering team, which has to date designed and manufactured over 3,000 fans for rail vehicles.

Owing to precision and superior workmanship, REITZ Schweiz axial and radial fans from Bern are the preferred solution for ensuring the smooth operation of the cooling and ventilation systems in the most modern trains of Europe.



Formerly Stäfa Wirz, now REITZ Schweiz, and with all the benefits of the global group.



Top-quality fans ensure faultless operation in the most modern trains of Europe.

REITZ QUALITY IN THE FAR EAST: REITZ CHINA.



In order to be able to offer REITZ quality under market conditions in China and East Asia, the markets of the future, it is essential to manufacture products there. In autumn 2010, production compliant with German standards was started in Suzhou, near Shanghai, under German leadership.



EFFICIENCY AND ENVIRONMENTAL PROTECTION: STANDARDS FOR CHINA.

Following the initial boom of the Chinese economy, the spotlight is gradually being shifted towards environmental and efficiency issues. It is therefore not surprising that demand for the reliable fan technology and energy-efficient systems of the REITZ brand is continually growing.

In Suzhou 100 modern workplaces have been set up, in order to be able to meet the demand from China for high-quality fans (the estimated share of the total demand being approx. 15%) while adopting German quality standards.



A good combination: Chinese workmanship compliant with German standards.



The first REITZ production facility in Suzhou, a metropolis with 2 million inhabitants situated 80 km from Shanghai.



Top-quality radial fans for the Chinese market.

APPLICATION AND POWER UNLIMITED: REITZ INDIA LTD.



With its boundless energy, REITZ India Ltd., joint venture partner for REITZ, has been growing at an astonishing rate over a period of many years. A not inconsiderable number of cement, steel, power and petrochemical plants on the subcontinent have been equipped with fans manufactured at the REITZ India production facility in Hyderabad.



INDIA MAKES IT POSSIBLE: TURBOCHARGED GROWTH, CERTIFIED QUALITY.

In 2009 another production shop, 7,200 metres in size, was built in the metropolis and equipped with state-of-the-art production technology. Here alone there are 250 people working in multi-shift operation, to cater for the huge demand.

Further production spaces for top-quality and certified industrial fans (Made in India) are provided by partners Hemair Systems India Ltd and Turbovent Industries.



Equipped with state-of-the-art production technology: the new production shop of REITZ India.



250 employees help to produce fans in Hyderabad for Indian industries.



High-tech and workforce, the recipe for success at REITZ India.

MODERNISATION FROM A SINGLE SOURCE: REITZ RETROFIT.



REITZ Retrofit provides support for installation owners, who seek the optimal and most cost-effective solution regarding modernisation. REITZ Retrofit can improve the productivity and energy efficiency of the entire installation by adopting (in part simple) measures, for which the costs are recouped within a very short space of time.



FIT FOR RETROFIT: SYSTEM-BASED PARTIAL MODERNISATION.

Analysis of the actual state

State-of-the-art analytical techniques such as CFD, FEM and modal analyses provide a solid foundation for the modernisation method.

Consulting

A detailed concept is produced and an offer is made following the analysis phase, where the optimal cost-benefit balance is sought by addressing each measure in turn.

Realisation

Perfectly organised from A to Z: REITZ Retrofit can upon request assume responsibility for the entire coordination of the modernisation procedure including the assignment and supervision of third-party tasks.

ELECTRICAL ENGINEERING

Design of the retrofitting components (driven-end requirements), integration in LV or MV switching equipment.

INSTALLATION PLANNING

Project planning, costing, realisation

ACOUSTIC TECHNOLOGY

Innovative sound insulation solutions for complying with relevant standards

DISMANTLING

Professional dismantling during specific time frames

CONTROL ENGINEERING

Modifications to process control features, integration of new control features such as when converting to variable-speed control

START-UP

Retrofitting machine and system components

MOUNTING

Planning, execution, management (even with subcontractors)



REITZ' SALES COMPANIES AND SALES PARTNERS

It is of great importance to us to find new markets and to be a reliable partner for our customers in the growth areas of the 21st century. Our local contacts ensure that the established REITZ quality is always available to you, wherever you are in the world.



THE REITZ WIND OF CHANGE: EVERYWHERE AND EVER-PRESENT.



REITZ' connection with Eastern Europe

The REITZ Polska team in Posen, Poland, established at the beginning of 2010, are the first contacts for customers from Poland, Ukraine and other Eastern European countries.



Our sales branch in North America

The market in North America is served with esprit, élan and efficiency by the REITZ sales office in Aberdeen.



Contacts in Southeast Asia

Expert contacts are even available to customers in the region extending from Singapore to Australia to answer any questions relating to REITZ fans.



A hub of activity in Arabia

Located in the centre of the United Arab Emirates, REITZ Middle East coordinates all the sales and services in the Arab region.



Partner in Russia

Assistance is provided to customers in Russia and the former CIS states from the renowned engineering company Industrial Vostok Engineering, which also supplies REITZ fans.

ALL ADDRESSES OF THE REITZ GROUP AT A GLANCE:

Regardless of where and what you plan, the diverse network of the REITZ group guarantees you will receive optimal solutions and the best possible support for your planning. Benefit from the experience and reliability of a globally-active family business. We look forward to engaging in dialogue with you.

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